

JCI Capital and JCI Bavaria Business Development Twinning

Memorandum of Understanding

Description	This document describes the memorandum of understanding how a business development twinning should be established and maintained between JCI Capital and JCI Bavaria.
Created by:	E. Enkhdelger/ T.Odsuren
Created at:	20/07/2017
Version:	03
Last Change:	21/09/2017

Overview of Changes

Date	Version	Status*1	Changed chapter/page	Reason	Creator
20/07/2017	1	Created	First structure of the document		Odsuren T.
27/07/2017	01	Updated	Changes to the document		Odsuren T.
25/08/2017	02	Updated	Adding of information		M. Weber
21/09/2017	03	Updated	Changes to the document		Enkhdelger E.

*1 created; extended; updated

References

#	Date	Version	Status*1	Title	File name	Directory

*1 created; extended; updated

Glossar

Term	Description

Contents

- 1 Introduction 5
- 2 Mission and Vision..... 6
- 3 Goals..... 6
 - 3.1 Establishment of a Business Development Network **Fehler! Textmarke nicht definiert.**
 - 3.2 Cultural Exchange 7
 - 3.3 Joined Projects 7
 - 3.4 Engagement of Further Partners..... 7
 - 3.5 Keeping That Twinning Alive..... 7
- 4 Rights and Responsibilities 7
 - 4.1 Organizational Structure..... **Fehler! Textmarke nicht definiert.**
 - 4.2 Mandatory Joined Activities..... 8
- 5 Implementation of MOU

1 Introduction

JCI Mongolia was founded in 1992, has 13 chapters and 760 members as of August 2017. JCI Capital, with the banner color of red, is one of the eldest and strongest chapters in JCI Mongolia.

Throughout these 14 extremely successful and productive years, JCI Capital has produced a number of outstanding leaders, who are representing Mongolia and their chapter on the national and international level. Today, JCI Capital has 100 members.

The target of JCI Capital is to create a direct bridge with one of the strongest chapters in Bavaria and hence build a direct bridge between both countries contributing to financial as well as personal growth of all members.

JCI Germany is the biggest German association of young leaders and entrepreneurs in Germany. JCI Bavaria has been created in 1954 at the same time when JCI Germany was founded. JCI Bavaria has 62 Chapters and 4500 members as of August 2017.

The target of JCI Bavaria is like the target of JCI Capital to build a good relationship between the members of two organisations to support business and cultural exchange as well as personal growth.

This Document shall describe the aims and the framework of the twinning.

2 Mission and Vision

Mission

To provide business development opportunities and cultural exchange between young Bavarian and Mongolian entrepreneurs and business leaders.

Vision

To be the leading business network of young Bavarian and Mongolian entrepreneurs and business leaders.

3 Goals

The goal of the twinning is to create a live relationship and a new business network between the state Bavaria and the Capital city of Ulaanbaatar.

Cooperation between the parties will be focused on sharing resources, expertise, knowledge, experience.

Therefore, the parties agreed to:

- Cooperate internationally
- Facilitate the cooperation
- Encourage national and local links
- Promote the extension and development
- Advance education and training
- Develop management skill
- Share contacts and opportunities

3.1 Establishment of a Business Development Network

Both organizations will work to create a new business network between Bavaria and Capital.

In order to achieve this goal, the Parties agreed the followings:

- To exchange the business directory of its members on a regularly basis
 - To create an online business blog
 - To connect the business owners and members which lead to sharing ideas, best practices and results
 - To endeavor to encourage its members to participate to the joint activities and projects
 - JCI Bavaria to assist and support business trainings
 - To organize business meetings, business fair
 - To identify the potential projects and encourage its members to implement such projects.
 - To implement the other activities set in this MOU.
-

3.2 Cultural Exchange

Both organizations will endeavor to promote the mutual understandings and to offer to its members insights into another culture, both within and outside of JCI. One or more members may make a physical visit to the other organization to gain understanding on how JCI works in another city or nation, as well as to gain insights into a new culture.

A cultural exchange may include attending a JCI meeting or event, as well as cultural experiences. Upon returning to their own organization, the members who visited the other organization must share their experience with the rest of the members.

3.3 Joined Projects

The both organizations will use its best efforts to implement the following joint projects:

- Joint business trainings
- Initiating and operating a joined business and networking platform

3.4 Engagement of Further Partners

The both organizations shall explore all possibilities to expand cooperation with Government organizations and National Chamber of Commerce of the respective countries and Deutsche Gesellschaft für internationale Zusammenarbeit (GIZ - <http://www.giz.de/>)

3.5 Keeping That Twinning Alive

Each organization shall endeavor to respond favorably to requests for cooperation and in order to keep the twinning alive, the parties agreed to do the following:

- Develop strategies to handle one year to lead
- Establish Long term partnerships
- Create Long term value for the participants
- Find the “right” people (“Mentors”) for the twinning.

4 Rights and Responsibilities

4.1 Rights and Responsibilities

The Parties shall have rights and responsibilities set out in this MOU.

4.2 Contact persons/Mentor

Each Party shall appoint two contact persons/mentors in order to keep the twinning alive and in order to reach the goals set out in Art 3 of this MOU. The contact person/mentor’s primary role is to provide guidance and support during the entire life of this MOU. The contact person/mentor shall have the following duties:

- Coach/advisor (give advice and guidance, share ideas and provide feedback)
-

- Source of encouragement/support (act as sounding board for ideas/concerns about twinning school; provide insights into possible opportunities)
- Resource person (identify resources to help the parties enhance relationship growth, expand the parties' network of contacts)
- Development planner (maintain a development plan and work with respective organization to set up goals, developmental activities, and time frames)
- Facilitator of close relationships

4.3 Mandatory Joined Activities

In order to achieve goals of this MOU, both organizations shall organize the following mandatory joint activities:

- Meetings at JCI conferences
- Business meetings in Bavaria and Ulaanbaatar
- The parties will invite each other to send representatives to their general assemblies, conferences and congress at the state, national and international level.

4.4 Communication

Any official correspondence, notice, request or permission to be made or given under this MOU shall be in writing to the addresses as follows:-

For the JCI Bavaria:

Attention: Secretary General of JCI Bavaria
 Wirtschaftsjuvenoren Bayern e.V.
 c/o IHK für München und Oberbayern
 Balanstr. 55-59
 81541 Munich, Germany
 Tel: +49 (89) 5116-1776
 Fax: +49 (89) 5116-81776
 Email: jccapital@wjbayern.de

For the JCI Capital:

Attention: Secretary General of JCI Capital
 JCI Capital office, Central Tower, 17th Floor,
 Great Chinggis Khaan's Square - 2,
 Ulaanbaatar, Mongolia
 Tel: +976 89100019
 Email: capital@jcmongolia.mn

5. Implementation of MOU

JCI Bavaria and JCI Capital shall take appropriate measures to ensure effective cooperation and liaison between both organizations.

by:

President 2017, JCI Bavaria

by: Batmunkh Suren

President 2017, JCI Capital
